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The List

Arizona's Largest Lobbying Firms Ranked by # of Arizona clients

Locally Researched by: Dale Brown, Phoenix Business Journal

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Staff *Phoenix Business Journal*

Surveyed list ranked by the number of Arizona clients each firm has. Other information points include the number of registered lobbyists, partial list of major clients, top local executive and year founded locally.

Rank	Firm name	# of Arizona clients	# of registered lobbyists	Partial list of clients	Top local executive	Year founded locally
1	**Triadvocates LLC** 40 N. Central Ave. #1980 Phoenix, AZ 85004 602-761-2760 triadvocates.com https://www.bizjournals.com/profile/company/org_ch_f5297a35f7357b29c5f6716ccff26ca5	87	8.0	Microsoft, Turo, City of Mesa, Lyft, Tohono O'odham Housing Authority	John Kelly; Mike Gardner; Richard Travis; Barbara Meaney; Julie Rees	2002
2	**Veridus LLC** 111 W. Monroe St. #1111 Phoenix, AZ 85003 602-229-1129 veridus.com https://www.bizjournals.com/profile/company/org_ch_ff5490aa2f91165f6128d40d77bf6c77	82	8.0	Cigna, Motion Picture Association, Motorola, Tohono O'odham Nation, Uber	Wendy Briggs; Jeff Sandquist; Jay Kaprosy; Matthew Benson, shossler@veridus.com	2008
3	**DeMenna Public Affairs** 1345 W. Monroe St. Phoenix, AZ 85007 602-252-5155 demenna.com	56	6.0	American Cancer Society-Cancer Action Network, Arizonans for Fair Contracting, Arizona Society of CPAs, Southern Arizona Leadership Council, Southwest Key Programs	Joe DeMenna; Ryan DeMenna, ryan@demenna.com	2017

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4	**Goodman Schwartz Public Affairs** 3200 N. Central Ave. #2200 Phoenix, AZ 85012 602-277-0911 goodmanschwartz.com https://www.bizjournals.com/profile/company/org_ch_0e855adf9c08df492859b5de0ba8f4c4	48	5.0	AAA Arizona, AAPPD, Apple, Dignity Health, Intuit	Stuart Goodman; David Schwartz, david@goodmanschwartz.com	2000
5	**Policy Development Group Inc.** 3636 N. Central Ave. #590 Phoenix, AZ 85012 602-274-4244 policydevelopmentgroup.com https://www.bizjournals.com/profile/company/org_ch_b413c5993664b60316360a844ddab77e	46	7.0	Resolution Copper Mining, Kinder Morgan, HonorHealth, Toyota, Grand Canyon Education	Ron Ober	1991
5	**Public Policy Partners LLC** 322 W. Roosevelt St. Phoenix, AZ 85003 602-200-6777 p3gr.com	46	4.0	NA	Dell'Artino Meghaen, meghaen@p3gr.com	2000
7	**Dorn Policy Group, Inc.** 101 N. 1st Ave. #2090 Phoenix, AZ 85003 602-606-4667 dornpolicygroup.com https://www.bizjournals.com/profile/company/org_ch_59459981c8dc8c1743780f723367adc3	42	8.0	MLB/Diamondbacks, 3M, AMR, HDR, Cigna, Netjets, CORE Institute	Thomas Dorn, tom@dornpolicygroup.com	2000
8	**Molera Alvarez LLC** 5343 N. 16th St. #240 Phoenix, AZ 85016 602-279-9925 ma-firm.com https://www.bizjournals.com/profile/company/org_ch_acbc8bb748e87f744ce00b9ea694d361	40	7.0	Greater Phoenix Leadership, JPMorgan Chase & Co., Aetna/CVS, Anheuser-Busch, Coca-Cola	Ruben Alvarez, ra@ma-firm.com; Jaime Molera, jm@ma-firm.com	2003
8	**Copper State Consulting Group** 3033 N. Central Ave. 9th Fl. Phoenix, AZ 85012 602-229-1010 copperstate.net https://www.bizjournals.com/profile/company/org_ch_2987c65fd6fce69ea3efd74b6f18596f	40	4.0	Freeport McMoRan, Walmart, First Solar, Wellcare, Pascua Yaqui Tribe	Stan Barnes, stan@copperstate.net	1997
10	**Hamilton Consulting Inc.** 822 N. 5th Ave. Phoenix, AZ 85003 602-266-8339 hciaz.biz	38	4.0	Tesla, Symantec Corp./LifeLock, ISM Raceway, Iron Mountain, Levy Restaurant Concepts	James Hamilton, james@hciaz.biz	1997

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11	**HighGround Inc.** 830 N. 4th Ave. Phoenix, AZ 85003 602-528-3684 azhighground.com https://www.bizjournals.com/profile/company/org_ch_a559efee1fbcd699770389c9052e0f4b	35	5.0	Accenture, Cisco, Lifewell, Maricopa County, PSPRS	Chuck Coughlin; Doug Cole	1996
12	**Kutak Rock LLP** 8601 N. Scottsdale Rd. #300 Scottsdale, AZ 85253 480-429-5000 kutakrock.com	32	3.0	America's Health Insurance Plans, Blue Cross Blue Shield of Arizona, Nationwide Insurance Co., RELX Inc., town of Queen Creek	S. David Childers, david.childers@kutakrock.com	1987
13	**Compass Strategies** 1825 W. Adams St. Phoenix, AZ 85007 602-263-0086 compassstrategiesaz.com	28	5.0	Enterprise Rent-a-Car, Honeywell International, Maricopa County Community College District, March of Dimes, Central Arizona Water Conservation District	Kelsey Lundy, kelsey@compassstrategiesaz.com	2017
14	**Isaacson & Walsh PC** 3101 N. Central Ave. #650 Phoenix, AZ 85012 602-274-2200 iwlawfirm.com https://www.bizjournals.com/profile/company/org_ch_1e5e8a00bb0a2a41e0e4b13fc6b6ccf6	25	3.0	Amazon, Central Arizona Project, Maricopa County, Bank of America, Magellan Health	Donald Isaacson, don@iwlawfirm.com	1975
15	**AZ Policy Connect** 9977 N. 90th St. #155 Scottsdale, AZ 85258 602-428-6644 azpolicyconnect.com	23	2.0	Southwest Airlines, Anheuser-Busch, Consumer Healthcare Products Association, Adobe, BNSF Railway	Janna Day, jday@policyconnect.com	2015
16	**The Aarons Company LLC** 4315 N. 12th St. #200 Phoenix, AZ 85014 602-315-0155 theaaronscompanyllc.com	22	4.0	Arizona Association of Chiropractic; Arizona Association of County School Superintendents; Phoenix, Tucson, Mesa and Scottsdale CVBs	Barry Aarons, aarons1231@aol.com	1997

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17	**Racy Associates Inc.** 535 W. Burton Dr. Tucson, AZ 85704 520-906-4646	20	3.0	NA	Michael Racy, michael@racyassociates.com	1986
17	**Law Offices of John K. Mangum PC** 318 W. Roosevelt St. Phoenix, AZ 85003 602-252-5222 mangumlaw.com https://www.bizjournals.com/profile/company/org_ch_c7e0f51dd09cbd485c896719428bac67	20	5.0	NA	John Mangum, jkmangum@mangumlaw.com	1981
19	**Clarus Companies LLC** 4915 E. Baseline Rd. #105 Gilbert, AZ 85234 480-620-7882 claruscompanies.com	19	3.0	EPCOR Water, APS, city of Phoenix, AZ Fire Districts Association, Arcus Private Capital Solutions	James Candland, james@claruscompanies.com	2007
20	**Traversant Group** 2415 E. Camelback Rd. #700 Phoenix, AZ 85016 602-343-7465 traversantgroup.com	18	1.0	Cisco, Salesforce, SHI, VMware, Workday	Jennifer Woods, jennifer@traversantgroup.com	2013
21	**Lewis Roca Rothgerber Christie LLP** 201 E. Washington St. #1200 Phoenix, AZ 85004 602-262-5311 lrrc.com https://www.bizjournals.com/profile/company/org_ch_76390e02ad174e9a4da1e90e8d81e755	16	3.0	Banner Health, Delta Dental of Arizona, Progressive Insurance Co., Donor Network of Arizona, Mitchell International	Kenneth Van Winkle Jr.	1950
22	**Rose Law Group PC** 7144 E. Stetson Dr. #300 Scottsdale, AZ 85251 480-505-3936 roselawgroup.com https://www.bizjournals.com/profile/company/org_ch_0a8eeb096e50f1012471a6ccfa15f189	15	4.0	Fondomonte Az, Phoenix Suns, Pinal Land Holdings, Fulton Homes	Jordan Rose, jrose@roselawgroup.com	2000
22	**Fennemore Craig PC** 2394 E. Camelback Rd. #600 Phoenix, AZ 85016 602-916-5000 fennemorecraig.com https://www.bizjournals.com/profile/company/org_ch_fcfbb4b1274fbb338b884990042dd159	15	17	NA	James Goodnow, jgoodnow@fclaw.com	1885

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24	**Stevens & Stevens PC** 330 E. Thomas Rd. Phoenix, AZ 85012 602-741-4129 stevensandstevenslaw.com https://www.bizjournals.com/profile/company/org_ch_557c0efd9bd64727602956198b9759d5	14	1.0	Western States Petroleum Association, Breakthru Beverage Distributing, Pfizer Inc., Genentech Inc., Mountain West Credit Union Association	Susie Stevens, susie@stevensandstevenslaw.com	2003
25	**Arizona Governmental Affairs** 99 E. Virginia Ave. #180 Phoenix, AZ 85004 602-296-5966 azgovaffairs.com	13	1.0	NA	Gretchen Jacobs, jacobs@azgovaffairs.com	2002
26	**Capitol Consulting LLC** P.O. Box 13116 Phoenix, AZ 85002 602-712-1121 azcapitolconsulting.com	11	4.0	NA	Courtney LeVinus, courtney@azcapitolconsulting.com	1999
27	**Gallagher & Kennedy** 2575 E. Camelback Rd. #1100 Phoenix, AZ 85016 602-530-8000 gknet.com https://www.bizjournals.com/profile/company/org_ch_7026a8f7a7467e6006fe2b97e1a85833	8.0	7.0	Freeport-McMoRan Inc., Southline Transmission LLC, Florence Copper, Inc.	Dean Short II, dcs@gknet.com	1978
28	**Arizona Capitol Connections** 331 N. 1st Ave. #101 Phoenix, AZ 85003 602-452-2946 azcapconnect.com	7.0	2.0	Arizona School Administrators, Association of Arizona Food Banks, Hemophilia Association, County Supervisors Association, Pinal County	Mark Barnes, mark@azcapconnect.com	2003
29	**Ballard Spahr LLP** 1 E. Washington St. #2300 Phoenix, AZ 85004 602-798-5400 ballardspahr.com	6.0	7.0	Conduent Inc.; City of Phoenix	John Kerkorian, kerkorianj@ballardspahr.com	2006